



Proposal Evaluation
Automobiles, SUVs, Vans, and Light Trucks Category 1 RFP #081325

	Possible Points	72 Hour LLC dba, National Auto Fleet Group	Anchorage Chrysler Center Inc	A-Z Bus Sales, Inc.	Broadway Ford Truck Sales, Inc.	Chalmers Ford, Inc.	City Rent A Truck
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	46	34	40	37	40	34
Ability to Sell and Deliver Solutions	150	130	99	106	103	112	100
Marketing Plan	100	88	65	75	67	75	64
Value Added Attributes	100	89	64	71	69	74	64
Depth and Breadth of Offered Solutions	200	177	145	125	152	151	120
Pricing	400	344	259	292	271	286	220
Total Points	1,000	874	666	709	699	738	602
Rank Order		2	46	28	35	19.5	52

	Possible Points	Community Auto Group, Inc.	Creative Bus Sales, Inc.	Curbo Inc O/A Roam	Davey Coach Sales	Donohoo Chevrolet LLC	Duval Ford
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	34	44	35	42	41	38
Ability to Sell and Deliver Solutions	150	97	128	107	126	108	110
Marketing Plan	100	46	86	73	86	77	67
Value Added Attributes	100	54	85	77	84	77	67
Depth and Breadth of Offered Solutions	200	111	174	138	163	145	151
Pricing	400	246	351	273	331	289	269
Total Points	1,000	588	868	703	832	737	702
Rank Order		53	5	30.5	6	21	32.5

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	Possible Points	EP BLAZER LLC	Ewald Motors of Oconomowoc	Expertec Van Systems Inc.	Fenton Mobility Products, Inc.	Ferro Automotive Group, Inc.	Fleet Vehicle Source, Inc
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	38	36	38	39	35	40
Ability to Sell and Deliver Solutions	150	107	107	117	114	103	123
Marketing Plan	100	66	70	80	78	73	73
Value Added Attributes	100	70	70	77	77	74	75
Depth and Breadth of Offered Solutions	200	146	150	112	142	146	153
Pricing	400	282	282	292	332	297	323
Total Points	1,000	709	715	716	782	728	787
Rank Order		28	26	25	12	23	11

	Possible Points	Fortified Industries Ltd.	Future Ford, Inc.	Grapevine DCJ, LLC	Hendrick Automotive Group	Holz Motors Inc.	iKeyless, LLC
Conformance to RFP Requirements	Pass/Fail		Pass	Pass	Pass	Pass	
Financial Viability and Marketplace Success	50		32	35	44	38	
Ability to Sell and Deliver Solutions	150		98	102	126	114	
Marketing Plan	100		63	61	84	80	
Value Added Attributes	100		64	62	85	83	
Depth and Breadth of Offered Solutions	200		147	149	168	160	
Pricing	400		271	286	294	330	
Total Points	1,000		675	695	801	805	
Rank Order			41.5	36.5	8	7	

	Possible Points	Jake Sweeney Automotive	John Grappone Inc	Kirk Auto World dba Sunset CDJR	Kline Van & Specialty Rental, LLC	Liberty Ford, Inc.	Lynch Motor Vehicle Group
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	35	37	33	35	37	35
Ability to Sell and Deliver Solutions	150	101	100	95	106	99	104
Marketing Plan	100	71	67	63	68	68	73
Value Added Attributes	100	65	72	61	73	65	67
Depth and Breadth of Offered Solutions	200	129	150	128	142	152	146
Pricing	400	267	315	258	338	327	275
Total Points	1,000	668	741	638	762	748	700
Rank Order		45	18	49	13	17	34

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	Possible Points	Mission Valley Ford Truck Sales, Inc.	Monaco & Sons Motor Sales, Inc.	Myers Automotive Group	Nashville Automotive LLC	North Shore Chevrolet LLC	NPS of Wenatchee LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	35	35	41	31	37	34
Ability to Sell and Deliver Solutions	150	105	108	105	93	107	99
Marketing Plan	100	77	67	73	58	70	63
Value Added Attributes	100	80	68	82	60	67	74
Depth and Breadth of Offered Solutions	200	152	148	158	143	138	143
Pricing	400	305	269	279	279	256	258
Total Points	1,000	754	695	738	664	675	671
Rank Order		16	36.5	19.5	47	41.5	43.5

	Possible Points	Olathe Ford Sales Inc.	Parks Automotive Group	Parkway Ford LLC	PFVT Motors LLC	Pi Variables, Inc.	PNI Holdco, LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass		Pass
Financial Viability and Marketplace Success	50	45	38	33	40		39
Ability to Sell and Deliver Solutions	150	132	102	97	101		130
Marketing Plan	100	89	60	55	78		93
Value Added Attributes	100	86	58	39	76		84
Depth and Breadth of Offered Solutions	200	175	145	134	151		173
Pricing	400	353	275	292	285		351
Total Points	1,000	880	678	650	731		870
Rank Order		1	40	48	22		4

	Possible Points	Premier Automotive C of LA, DBA Premier Chrysler Dodge Jeep Ram of Harvey	Premiere Solutions, LLC	Prime Time Specialty Vehicles, Inc.	Puget Sound Upfitters LLC	Quality Vans & Specialty Vehicles	RepairSmith, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass		Pass	Pass
Financial Viability and Marketplace Success	50	38	35	40		35	39
Ability to Sell and Deliver Solutions	150	109	103	107		97	116
Marketing Plan	100	67	61	75		68	77
Value Added Attributes	100	67	67	76		66	77
Depth and Breadth of Offered Solutions	200	145	155	132		133	164
Pricing	400	277	281	279		272	324
Total Points	1,000	703	702	709		671	797
Rank Order		30.5	32.5	28		43.5	9

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	Possible Points	Rush Enterprises	Sacramento CDJR LLC	Sames Bastrop Ford, Inc	Schetky Northwest Sales, Inc.	Surf City Auto Group, Inc.	Sutton Ford, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	42	37	35	41	34	44
Ability to Sell and Deliver Solutions	150	119	99	97	127	99	132
Marketing Plan	100	76	62	73	88	59	88
Value Added Attributes	100	76	64	70	82	60	88
Depth and Breadth of Offered Solutions	200	146	133	144	136	112	168
Pricing	400	300	287	302	322	246	353
Total Points	1,000	759	682	721	796	610	873
Rank Order		14	39	24	10	50	3

	Possible Points	Tom O'Brien Northside Inc	United Access, LLC	Winner Chevrolet, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	34	35	38
Ability to Sell and Deliver Solutions	150	92	120	115
Marketing Plan	100	62	77	64
Value Added Attributes	100	60	75	68
Depth and Breadth of Offered Solutions	200	130	147	109
Pricing	400	230	304	294
Total Points	1,000	608	758	688
Rank Order		51	15	38

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Proposal Evaluation
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	Possible Points	Rivian LLC	Slate Auto	Tesla, Inc	Zo Motors USA LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	
Financial Viability and Marketplace Success	50	42	33	43	
Ability to Sell and Deliver Solutions	150	122	99	133	
Marketing Plan	100	79	77	80	
Value Added Attributes	100	83	82	83	
Depth and Breadth of Offered Solutions	200	149	133	142	
Pricing	400	325	221	361	
Total Points	1,000	800	645	842	
Rank Order		2	3	1	

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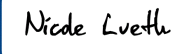
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